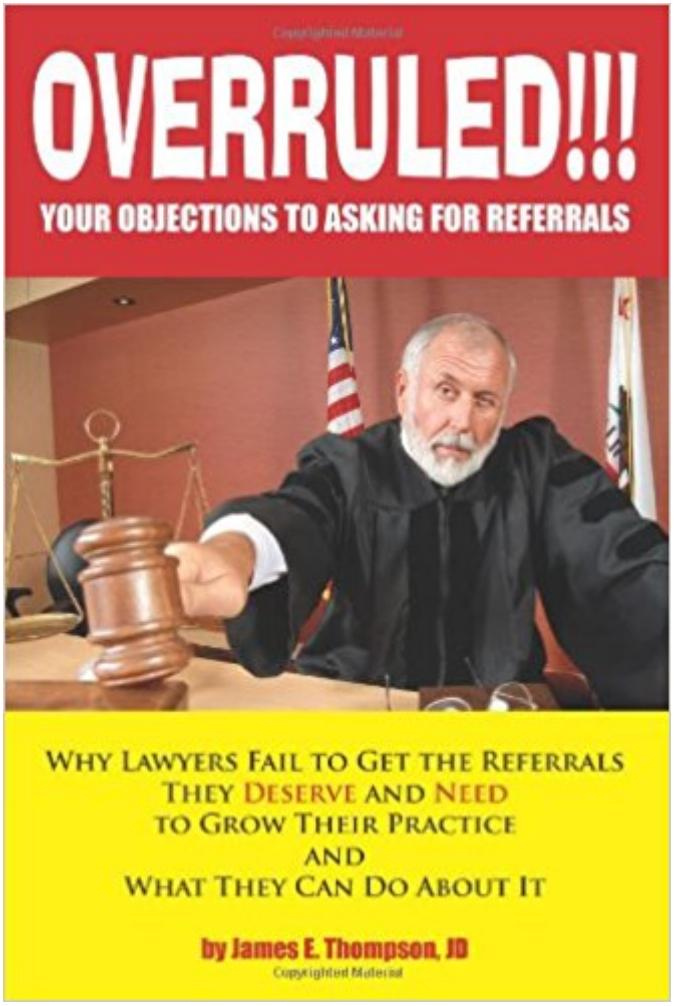
Ebook Directory
the best source of ebook

The book was found

OVERRULED- Your Objections To Asking For Referrals!: Why Lawyers Fail To Get The Referrals They Deserve And Need To Grow Their Practice And What They Can Do About It



PDF
Adobe
DOWNLOAD EBOOK

Synopsis

This book is a must read for any Attorney who wants to build a successful law practice. This book is about how to grow your practice through referrals but unlike all other books on the subject it is written by an attorney specifically for attorneys. In this book, Jim, a retired attorney and marketing coach will teach you the right way to get referrals by developing your "Referral Mindset" and just as important, he will teach you how to develop the "Referral Mindset" of your clients so that they will become your "Referral Ambassadors".

Book Information

Paperback: 112 pages

Publisher: CreateSpace Independent Publishing Platform (March 25, 2013)

Language: English

ISBN-10: 1483963152

ISBN-13: 978-1483963150

Product Dimensions: 6 x 0.3 x 9 inches

Shipping Weight: 7.8 ounces (View shipping rates and policies)

Average Customer Review: Be the first to review this item

Best Sellers Rank: #1,018,566 in Books (See Top 100 in Books) #96 inÃ Â Books > Law > Law Practice > Law Office Education

Customer Reviews

James E. (Jim) Thompson, J.D. is a retired trial lawyer having practiced for over 26 years. Jim has always been passionate about teaching and after retiring he founded Lawyers Marketing Resouce. LMR works with lawyers to educate them on how to successfully market their services and get more clients primarily through getting more and better referrals.

Download to continue reading...

OVERRULED- Your Objections to Asking for Referrals!: Why Lawyers Fail to Get the Referrals They Deserve and Need to Grow Their Practice and What They Can Do About It OVERRULED- Your Objections to Asking for Referrals! Fail, Fail Again, Fail Better: Wise Advice for Leaning into the Unknown Answering Jewish Objections to Jesus: General and Historical Objections, Vol. 1 Poor People's Movements: Why They Succeed, How They Fail Asking about Asking: Mastering the Art of Conversational Fundraising Gods Generals: Why They Succeeded And Why Some Fail Why Presidents Fail And How They Can Succeed Again Good Weed Bad Weed: Who's Who, What to

Do, and Why Some Deserve a Second Chance (All You Need to Know About the Weeds in Your Yard) Miracles: What They Are, Why They Happen, and How They Can Change Your Life From Zero to Sixty on Hedge Funds and Private Equity: What They Do, How They Do It, and Why They Do The Mysterious Things They Do The Employee Experience Advantage: How to Win the War for Talent by Giving Employees the Workspaces they Want, the Tools they Need, and a Culture They Can Celebrate The 100 Best Business Books of All Time: What They Say, Why They Matter, and How They Can Help You Why He REALLY Lost Interest In You: The Real Reasons Why Men Suddenly Lose Interest In Their Woman and How to Instantly Get Their Attention BACK! Praying for Boys: Asking God for the Things They Need Most Praying for Girls: Asking God for the Things They Need Most A Mind at Home with Itself: How Asking Four Questions Can Free Your Mind, Open Your Heart, and Turn Your World Around Why Marriages Succeed or Fail: And How You Can Make Yours Last When They Say That, You Say This!: For Wedding and Portrait Photographers - The Strategy for Handling Sales Objections Make Him BEG for Your Attention: 75 Communication Secrets for Captivating Men to Get the Love and Commitment You Deserve

Contact Us

DMCA

Privacy

FAQ & Help